University of Tübingen exam regulations for the study program in International Business culminating in an examination for a Master of Science (M.Sc.) – Special Provisions –

In accordance with §§ 19 paragraph (1) sentence 2 nos. 7 and 9, 32 paragraph (3) of the law governing institutions of higher education, LHG of 1 January 2005 (GBI. p. 1), in the version published 1 April 2014 (GBI. p. 99) most recently amended by article 8 of the law dated 7 February 2023 (GBI. pp. 26, 43), the University of Tübingen Senate on 04.05.2023 passed the Special Provisions of these exam regulations for the study program in International Business at the University of Tübingen culminating in an examination for a Master of Science (M. Sc.) degree.

Approved by the President on 19.09.2023.

Contents
A. Validity of General Provisions and admission requirements
   § 1 Validity of General Provisions
   § 2 Requirements for admission to program
B. Goals, content and structure of the program
   § 3 Goals and contents of program, regular duration of study, scope of program
   § 4 Academic degree
   § 5 Program Structure
   § 6 Variant without language and culture
   § 7 Language and culture variant
   § 8 Variant with double degree
   § 9 Module coursework
   § 10 Languages of instruction and examination
C. Assessment in the program
   I. General Provisions for assessed coursework
      § 11 Multiple-choice procedures
   II. Special provisions for the final module
      § 12 Final module
      § 13 Subject-specific provisions for admission to final module
D. Deadlines for examinations in the program
   § 14 Deadline for completion of studies
E. Master's overall grade, certificate and other documentation
   § 15 Calculation of overall grade
   § 16 Certificate and other documentation
F. Special regulations for cooperations with other institutions of higher education
   § 17 Grading of Master's thesis
   § 18 Cooperation partners
   § 19 Participation in the exchange programs
   § 20 Module coursework abroad
   § 21 Double degree
G. Closing remarks
   § 22 Effective date and transitional arrangements

A. Validity of General Provisions and admission requirements

§ 1 Validity of General Provisions

The University of Tübingen exam regulations for Master’s degree programs culminating in the academic degree of Master of Science (M.Sc.) / Master of Arts (M.A.) – Master’s degree framework exam regulations (MRPO) – as amended represent the General Provisions of these exam regulations and are an integral part of them, insofar as no more specific provisions have been made.
§ 2 Requirements for admission to program

(1) 1A prerequisite for studies in this Master’s program is a grade of 2.5 or better in a Bachelor’s degree in the subject of Business and Economics, in a related program covering basically the same material, or an equivalent degree. 2Furthermore, the applicant must demonstrate successfully completed coursework in the following subjects in particular in his/her Bachelor’s studies:

- advanced knowledge of business administration
- advanced knowledge of macroeconomics
- advanced knowledge of quantitative methods of economics

3The respective examination board will decide on the equivalency of a degree and on whether the prerequisite in sentence 2 above has been met. 4The board of examiners may transfer the making of this decision revocably to the head of the board. 5If there is a restricted number of admissions, statutes may specify that the decision is instead made by a selection committee formed for the relevant selection process.

(2) To take part in the Master’s program, applicants must also document knowledge of English at least at the level of B2 of the Common European Framework of Reference for Languages (CEFR).

B. Goals, content and structure of the program

§ 3 Goals and contents of program, regular duration of study, scope of program

(1) 1For the Master of Science program (M. Sc) in International Business (hereinafter: the program) enable students to acquire the specific qualifications, competencies, knowledge, skills and abilities required in the subject of International Business under § 7 (1) of the MRPO. 2The objective of the program is to deepen or expand the knowledge acquired in the Bachelor’s degree, thus providing the basis for the development and/or application of the student’s own ideas (application or research-oriented); graduates possess a broad, detailed and critical understanding at the cutting edge of knowledge in one or more specialized fields

- and are able to apply their knowledge and understanding as well as their problem-solving skills in new and unfamiliar situations related to their field of study in a wider or multidisciplinary context (instrumental competencies),
- to integrate knowledge and deal with complexity,
- and to make academically sound decisions on the basis of incomplete or limited information, taking into account social, scientific and ethical findings resulting from the application of their knowledge and from their decisions,
- to acquire new knowledge and skills independently and to carry out largely self-directed and/or autonomous independent research- or application-oriented projects (systemic competencies),
- to communicate their conclusions and the information and motives underlying them to expert representatives and laypersons in a clear and unambiguous manner, to exchange information, ideas, problems and solutions with both experts and laypersons on an academic level and to assume prominent responsibility in a team (communicative competencies).

3Further details of the course objectives are set out in the module handbook.

(2) 1The regular duration of study for this degree program is four semesters. 2The program comprises 120 ECTS credit points (CP).

(3) Over and above the number of credit points prescribed for the degree program according to these regulations, students may obtain no more than 30 additional credit points from the degree program modules specified in § 5 (1); in all other respects, § 2 (5) of the Master’s degree framework exam regulations (MRPO) applies.
§ 4 Academic degree

The academic degree "Master of Science" (abbr. "M.Sc.") is conferred on the basis of a successful completion of the program.

§ 5 Program Structure

(1) Students complete a program at the University of Tübingen and one or two partner universities abroad to earn credit points as set out in § 3 para. (2). This program may be completed in three variants.

(2) The program may also be completed with a PhD orientation focus. For the successful completion of the variant with PhD orientation, the successful completion of a total of at least 18 CP from modules is a prerequisite; these must be marked as "PhD-oriented" in the module handbook and may not be assigned to the Core Studies area.

(3) As part of the program, students should complete practical work which serves the program’s qualification goals.

§ 6 Variant without language and culture

(1) The program set out in § 5 (1) sentence 1 consists of the following modules in the variant without language and culture:

<table>
<thead>
<tr>
<th>Semester no.</th>
<th>Module no.</th>
<th>P/WP</th>
<th>Module title</th>
<th>Work for assessment</th>
<th>CP</th>
</tr>
</thead>
</table>
| Basic modules area
| 1-2 | P | Specialization Studies I - basic module | written or oral | 9 |
| 1-2 | P | Specialization Studies II - basic module | written or oral | 9 |
| 1-2 | WP | Specialization Studies III - basic module | written or oral | 9 |
| Specialization Studies areas
| 1-2 | P/WP | Modules in Specialization Studies I to III | written or oral | 24 |
| Compulsory module
| 1-2 | CM5_07 | P | Advanced Topics in International Business | written or oral | 9 |
| Study Abroad area
| 3-4 | P/WP | Module in the Elective Studies area | written or oral | 33-42 |
| 3-4 | WP | Language and culture area II | written or oral | 0-9 |
| Final Module
| 3-4 | MA5_07 | P | Master's Thesis at partner institution/ Master's Thesis in International Business (final module) | Master's thesis | 18 |

Abbreviations: FS = recommended semester (subject to availability and change, see module handbook); module no. = current module no. or abbreviation (subject to change, see module handbook), P = compulsory, WP = required elective, CP = credit points, K = written exam, H = assignment; mP = oral exam; final module: Master's thesis and, if required by the exam regulations or the module handbook, an oral examination in the final module.
(2) In the basic modules area, students select three fields of thematic specialization; the selectable fields of specialization are set out in the module handbook. In each of the fields of specialization selected according to sentence 1, 9 CP must be earned from the modules identified as basic modules in the handbook. At least one of the specializations selected according to sentence 1 must be chosen from the following fields specified in more detail in the handbook: In the area of specialization, students choose modules from the fields selected according to sentence 1 totaling 24 CP. Students select the Advanced Topics in International Business module worth 9 CP.

(3) As part of the variant of the program according to (1), the student is to complete a period of studies comprising 42 CP at one or two universities abroad, usually in the third and fourth semesters; these studies abroad must serve the program’s qualification goals. The 42 CP for studies abroad are allocated in the area Study Abroad (see table in (1)). Further regulations regarding work to be completed at the university abroad may be set out in the module handbook; such requirements may be set out in a Learning Agreement. Coursework at the university abroad is to be completed according to the regulations of the relevant institution. In justified cases the responsible examination board may permit exceptions to sentence 1, upon application. If an exception is approved under sentence 4, the responsible examination board will decide on the substitute modules and/or classes to be completed, under consideration of the provisions set out in § 35 LHG and § 38 MRPO;

(4) Students who study the program within the framework of the variant chosen in (1) write their Master's thesis at the University of Tübingen and are supervised remotely during their stay abroad.

§ 7 Language and culture variant

(1) The program nominated in § 5 (1) sentence 1 consists of the following modules in the variant with language and culture:

<table>
<thead>
<tr>
<th>Semester no.</th>
<th>Module no.</th>
<th>P/WP</th>
<th>Module title</th>
<th>Work for assessment</th>
<th>CP</th>
</tr>
</thead>
<tbody>
<tr>
<td>Basic modules area</td>
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<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1-2</td>
<td></td>
<td>P</td>
<td>Specialization Studies I - basic module</td>
<td>written or oral</td>
<td>9</td>
</tr>
<tr>
<td>1-2</td>
<td></td>
<td>P</td>
<td>Specialization Studies II - basic module</td>
<td>written or oral</td>
<td>9</td>
</tr>
<tr>
<td>Specialization Studies areas</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1-2</td>
<td></td>
<td>P/WP</td>
<td>Modules in Specialization Studies I to II</td>
<td>written or oral</td>
<td>9-18</td>
</tr>
<tr>
<td>Language and Culture I</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1-2</td>
<td></td>
<td>WP</td>
<td>Modules in Language and Culture I</td>
<td>written or oral</td>
<td>15-24</td>
</tr>
<tr>
<td>Compulsory module</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1-2</td>
<td>CM5_07</td>
<td>P</td>
<td>Advanced Topics in International Business</td>
<td>written or oral</td>
<td>9</td>
</tr>
<tr>
<td>Study Abroad area</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3-4</td>
<td></td>
<td>P/WP</td>
<td>Module in the Elective Studies area</td>
<td>written or oral</td>
<td>33-42</td>
</tr>
<tr>
<td>3-4</td>
<td></td>
<td>WP</td>
<td>Language and culture area II</td>
<td>written or oral</td>
<td>0-9</td>
</tr>
<tr>
<td>Final Module</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3-4</td>
<td>MA5_07</td>
<td>P</td>
<td>Master's Thesis at partner institution/ Master's Thesis in International Business (final module)</td>
<td>Master's thesis</td>
<td>18</td>
</tr>
</tbody>
</table>
This is a courtesy translation for your convenience.

Abbreviations: FS = recommended semester (subject to availability and change, see module handbook); module no. = current module no. or abbreviation (subject to change, see module handbook), P = compulsory, WP = required elective, CP = credit points, K = written exam, H = assignment; mP = oral exam; final module: Master's thesis and, if required by the exam regulations or the module handbook, an oral examination in the final module.

(2) 1In the basic modules area, students select two fields of thematic specialization; the fields which may be chosen are set out in the module handbook. 2In each of the areas of specialization selected according to sentence 1, 9 CP must be earned from the modules identified as basic modules in the handbook. 3In the area of specialization, students choose modules from the fields selected according to sentence 1 totaling 9-18 CP. 4Students select the Advanced Topics in International Business module worth 9 CP. 5In the Language and Culture I area, students select modules worth 15-24 CP.

(3) 1As part of the variant of the program according to (1), the student is to complete a period of studies comprising 42 CP at one or two universities abroad, usually in the third and fourth semesters; these studies abroad must serve the program’s qualification goals. 2The 42 CP for studies abroad are allocated in the area Study Abroad (see table in (1)). 3Further regulations regarding work to be completed at the university abroad may be set out in the module handbook; such requirements may be set out in a Learning Agreement. 4Coursework at the university abroad is to be completed according to the regulations of the relevant institution. 5In justified cases the responsible examination board may permit exceptions to sentence 1, upon application. 6If an exception is approved under sentence 5, the responsible examination board will decide on the substitute modules and/or classes to be completed, under consideration of the provisions set out in § 35 LHG and § 38 MRPO;

(4) Students who study the program within the framework of the variant chosen in (1) write their Master’s thesis at the University of Tübingen and are supervised remotely during their stay abroad.

§ 8 Variant with double degree

(1) 1University of Tübingen students may study the program either without languages and culture according to § 6 (1) and (2) or with languages and culture according to § 7 (1) and (2).

(2) 1As part of the variant of the program according to (1), the student is to complete a period of studies comprising 60 CP at one or two universities abroad, usually in the third and fourth semesters; these studies abroad must serve the program’s qualification goals. 2The 60 CP for studies abroad are allocated in the Study Abroad area and in the Final Module area (see table in § 6 (1) or § 7 (1)). 3Further regulations regarding work to be completed at the university abroad may be set out in the module handbook; such requirements may be set out in a Learning Agreement. 4Coursework at the university abroad is to be completed according to the regulations of the relevant institution. 5In justified cases the responsible examination board may permit exceptions to sentence 1, upon application. 6If an exception is approved under sentence 5, the responsible examination board will decide on the substitute modules and/or classes to be completed, under consideration of the provisions set out in § 35 LHG and § 38 MRPO;

(3) 1Students from the partner university (incomings) usually spend the first year at their home university and obtain 60 CP there; the modules at the partner university are selected and taken in accordance with the regulations applicable there. 2In the basic modules area, students select a total of three fields of specialization; the fields which may be chosen are set out in the module handbook. 3In each of the fields of specialization selected according to sentence 2, 9 CP must be earned from the modules identified as basic modules in the module handbook. 4In the Specialization Studies areas I-II, students select modules from the specializations chosen according to sentence 2; these modules must total 12 to 15 CP. 5Students select the Advanced Topics in International Business module worth 9 CP. 6In the free electives area students may earn up to 3 CP. 7The Master’s Thesis in International Business yields 18 CP.
### Study Abroad area

<table>
<thead>
<tr>
<th>no.</th>
<th>P</th>
<th>Modules amounting to 60 CP at a partner university abroad, specified by a cooperation agreement</th>
<th>For coursework to be assessed in this area, see partner institution’s provisions</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-2</td>
<td>P</td>
<td>60</td>
<td></td>
</tr>
</tbody>
</table>

### Basic modules area

<table>
<thead>
<tr>
<th>no.</th>
<th>P</th>
<th>Specialization Studies I - basic module</th>
<th>written or oral</th>
</tr>
</thead>
<tbody>
<tr>
<td>3-4</td>
<td>P</td>
<td>Specialization Studies II - basic module</td>
<td>written or oral</td>
</tr>
</tbody>
</table>

### Specialization Studies areas

<table>
<thead>
<tr>
<th>no.</th>
<th>P/WP</th>
<th>Modules in Specialization Studies I to II</th>
<th>written or oral</th>
</tr>
</thead>
<tbody>
<tr>
<td>3-4</td>
<td></td>
<td>12-15</td>
<td></td>
</tr>
</tbody>
</table>

### Free Electives

<table>
<thead>
<tr>
<th>no.</th>
<th>P/WP</th>
<th>Modules in the Free Electives area</th>
<th>written or oral</th>
</tr>
</thead>
<tbody>
<tr>
<td>3-4</td>
<td></td>
<td>0-3</td>
<td></td>
</tr>
</tbody>
</table>

### Compulsory module

<table>
<thead>
<tr>
<th>no.</th>
<th>P</th>
<th>Advanced Topics in International Business</th>
<th>written or oral</th>
</tr>
</thead>
<tbody>
<tr>
<td>3-4 CM5_07</td>
<td></td>
<td>9</td>
<td></td>
</tr>
</tbody>
</table>

### Final Module

<table>
<thead>
<tr>
<th>no.</th>
<th>P</th>
<th>Master’s Thesis in International Business (final module)</th>
<th>Master's thesis</th>
</tr>
</thead>
<tbody>
<tr>
<td>4 MA5_07</td>
<td></td>
<td>18</td>
<td></td>
</tr>
</tbody>
</table>

### § 9 Module coursework

1. Details of the module coursework required in each of the modules is set out in the module table in these regulations (§ 6, §7 and §8) and in the module handbook. 2. Assessment must be clearly specified as to its type and scope, if this is not set out in the module table.

### § 10 Languages of instruction and examination

1. German and English are the languages of instruction and examination. 2. Furthermore, teachers and examiners may promote and/or conduct classes and/or module coursework in another language for the purpose of teaching that language. 3. Exams are usually conducted in the language in which the relevant classes were held; other assessment is usually conducted in the language in which the relevant classes were held. 4. It is therefore assumed that students have sufficient knowledge of the relevant languages.

### C. Assessment in the program

#### I. General Provisions for assessed coursework

### § 11 Multiple-choice procedures

1. Written assessment in the form of examinations may, in the following cases, be wholly or partly conducted in such a way that the candidate must indicate which of the answers - presented with the examination questions - he or she considers to be correct (multiple-choice procedure). 2. The conditions for the conducting of examinations including multiple-choice questions are:
- the examination tasks are set by the person or persons acting as the examiner, and
- the examinations, after they have been completed, are corrected in their entirety by the per-son or persons acting as examiners, and
- the examinations are graded by the person or persons acting as examiners according to their respective individual grading scheme according to § 19 MRPO.

Prior to the correction of the examinations, no determination may be made regarding certain as-sessments, such as the setting of certain grades if a certain proportion of the examination questions are answered correctly or if a certain number of points is achieved.

(2) Regarding assessment conducted via online attendance in accordance with § 12 MRPO, para. (1) applies accordingly.

II. Special provisions for the final module

§ 12 Final module

(1) 1The student writes the Master's thesis in the final module; this is regulated in § 28 of the MRPO. 2In the final module, 18 credit points must be obtained.

(2) The time limit for writing a Master's thesis - from the issuing of the topic to submission of the thesis - is 18 weeks.

§ 13 Subject-specific provisions for admission to final module

The admission requirements for the Master's thesis are, in addition to the prerequisites specified in the MRPO, the successful completion of modules worth a total of at least 30 CP from the modules outside the Elective Studies area.

D. Deadlines for examinations in the program

§ 14 Deadline for completion of studies

1All module coursework required under the exam regulations must be completed by the end of the student’s seventh semester in the subject. 2If this time limit is exceeded, the student’s right to be examined is lost, unless the failure to meet the deadline is beyond the control of the student.

E. Master’s overall grade, certificate and other documentation

§ 15 Calculation of overall grade

The overall grade for the program is calculated from the average of all graded modules, as weighted by credit points.

§ 16 Certificate and other documentation

(1) Along with the details provided for under § 36 (1) MRPO, the following details are included on the certificate:

- the PhD Orientation focus completed according to § 5 (2), if applicable
- the chosen areas of specialization according to § 6 (2), § 7 (2) or § 8 (3)
- information regarding the successful completion of a double-degree program, if applicable
F. Special regulations for cooperations with other institutions of higher education

§ 17 Grading of Master's thesis

The Master's thesis may be evaluated by persons authorized to conduct examinations at the cooperating institution of higher education.

§ 18 Cooperation partners

1To enable the compulsory studies abroad in the program, the University of Tübingen shall make a cooperation agreement with one or more institutions of higher education outside Germany. 2The cooperation agreement(s) will name the participating institution of higher education and regulate in detail the framework conditions of the cooperation and the exchange program.

§ 19 Participation in the exchange programs

To participate in the exchange programs, students must apply in advance to the School of Economics by 15 May - prior to commencing the degree studies.

§ 20 Module coursework abroad

Module coursework which is to be completed at an institution of higher education outside Germany in accordance with the tables in §6 (1f) and §7 (1f) must be completed in accordance with the regulations applicable at the respective institution abroad.

§ 21 Double degree

Upon successful completion of their studies, students will receive their academic degree from the respective partner institution abroad in line with the respective regulations.

G. Closing remarks

§ 22 Effective date and transitional arrangements

1These exam regulations come into effect on the date of their publication in the University of Tübingen's official bulletin, the Amtliche Bekanntmachungen. 2Their first semester of validity is the winter semester 2023/2024. 3Students who commenced their studies at the University of Tübingen prior to the semester specified in sentence 2 are - subject to the following provisions - entitled to complete their module coursework in this degree program at the University of Tübingen by 31 March 2026 under the previously valid rules; however, regarding the examination board, § 6 MRPO applies. 4Students who commenced their studies at the University of Tübingen prior to the semester specified in sentence 2, are entitled to switch and complete their module coursework in the degree program under these current exam regulations upon written application, which must be submitted to the central examination office by 31 March 2024. 5If no application under sentence 4 above is lodged, then - after the deadline specified in sentence 3 - the module coursework in the degree program must be completed under these current regulations. 6Module coursework completed previously will only be accredited according to the new exam regulations and the corresponding module handbook, subject to the following provisions. 7These exam regulations do not grant any new or additional right to be assessed in an area already assessed; any fails in assessed work under the previous exam regulations will be included. 8Furthermore the responsible board of examiners may agree suitable transitional arrangements in individual cases, particularly if previous classes are no longer offered as before or if certain classes have been completed, possibly offering partial accreditation and/or requiring certain conditions to be fulfilled, particularly if a “learning agreement” is to be considered.

Tübingen, 19.09.2023 Professor Dr. Karla Pollmann, President