## Probabilistic Machine Learning Lecture 11 Gaussian Process Regression: An Extensive Example

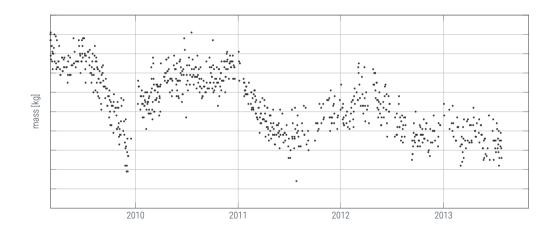
Philipp Hennig 25 May 2020

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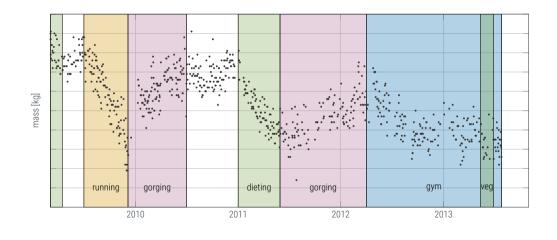


image: P. Henni

# Bayesian Intermittent Demand Forecasting for Large Inventories

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#### Abstract

We present a scalable and robust Bayesian method for demand forecasting in the context of a large e-commerce platform, paying special attention to intermittent and bursty target statistics. Inference is approximated by the Newton-Raphson algorithm, reduced to linear-time Kalman smoothing, which allows us to operate on several orders of magnitude larger problems than previous related work. In a study on large real-world sales datasets, our method outperforms competing approaches on fast and medium moving items.



Matthias Seeger Principal ML Scientist, Amazon MPI Tübingen, 2006–2011

### Summary:

- ► An unstructured kernel regression model can only do so much. Extrapolation and extracting structural knowledge require prior knowledge about the causal structure.
- Linear models with elaborate features can be quite expressive, while remaining interpretable (try
  doing this example with a deep network!)
- ▶ Physical processes have units
- ► Complicated processes require complicated (and questionable!) prior assumptions
- analogous process in business environments
  - demand and supply forecasting
  - ▶ financial engineering
  - ▶ ad placement (with minor variations)
  - **>** ...

The ability to build structured predictive models is a **key skill**. Everyone can run a TensorFlow script! Masters of structured probabilistic inference are highly sought after.